#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 21, 2014

<u>ChinaNet Online Holdings, Inc.</u> (Exact Name of Registrant as Specified in Charter)

Nevada

(State or Other Jurisdiction of Incorporation)

001-34647 (Commission File Number) 20-4672080 (IRS Employer Identification No.)

No. 3 Min Zhuang Road, Building 6, Yu Quan Hui Gu Tuspark, Haidian District, Beijing, PRC 100195 (Address of Principal Executive Offices and Zip Code)

Registrant's telephone number, including area code: +86-10-51600828

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On November 21, 2014, ChinaNet Online Holdings, Inc., a Nevada corporation (the "Company"), issued a press release containing certain financial results for its third fiscal quarter and first nine months of fiscal 2014. A copy of the press release is attached to this Current Report on Form 8-K as Exhibit 99.1 and incorporated herein by reference.

As provided in General Instruction B.2 of SEC Form 8-K, such information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and it shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or under the Exchange Act, whether made before or after the date hereof, except as expressly set forth by specific reference in such filing to this Current Report on Form 8-K.

### Item 8.01. Other Events.

Attached as Exhibit 99.2 is a slideshow presentation containing information about the Company's business and certain other financial information that will be made available to investors participating in the Company's conference call to be held on November 21, 2014.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

| <u>No.</u> | <b>Description</b>                     |
|------------|--|
| 99.1       | Press Release dated November 21, 2014. |
| 99.2       | Corporate Presentation.                |

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: November 21, 2014

ChinaNet Online Holdings, Inc.

By: /s/Handong Cheng

Name: Handong Cheng Title: Chief Executive Officer

## Exhibit No.Description99.1Press Release dated November 21, 2014.99.2Corporate Presentation.

### ChinaNet Online Holdings Reports Third Quarter 2014 Financial Results

BEIJING, Nov. 21, 2014 (GLOBE NEWSWIRE) -- ChinaNet Online Holdings, Inc. (Nasdaq:CNET) ("ChinaNet" or the "Company"), a leading B2B (business to business) Internet technology company providing online-to-offline ("O2O") sales channel expansion services for small and mediumsized enterprises (SMEs) and entrepreneurial management and networking services for entrepreneurs in the People's Republic of China, today announced financial results for the third fiscal quarter of 2014.

### **Summary Financials**

### Third Quarter 2014 Results (USD) (Unaudited)

|  | Q3 2014         | Q3 2013       | CHANGE |
|--|-----------------|---------------|--------|
| Sales                                      | \$12.1 million  | \$7.5 million | +61%   |
| Gross Profit                               | \$2.1 million   | \$4.1 million | -50%   |
| Gross Margin                               | 17.2%           | 55.0%         | -69%   |
| Net (Loss)/Income Attributable to ChinaNet | (\$0.9) million | 1.2 million   |        |
| EPS (Diluted)                              | (\$0.04)        | \$0.05        |        |

### Third Quarter 2014 Financial Results

Revenues for the three months ended September 30, 2014 were \$12.1 million compared to \$7.5 million for the three months ended September 30, 2013, representing a 61% increase. The increase in total revenues was primarily due to new revenues from search engine marketing services, an integrated internet and digital marketing service, ChinaNet added to its existing stream of internet marketing services from the second quarter of 2014.

### Third Quarter 2014 Revenue Breakdown by Business Unit (USD in thousands)

|   | Q3 2014 | %     | Q3 2013 | %     | % Change |
|---|---------|-------|---------|-------|----------|
| Internet Advertisement and Related Services | \$9,969 | 82.6% | \$6,071 | 81.2% | 64%      |
| TV Advertisement                            | \$1,812 | 15.0% | \$560   | 7.5%  | 224%     |
| Bank Kiosk                                  | \$69    | 0.6%  | \$71    | 0.9%  | -3%      |
| Brand Mgmt. & Sales Channel Building        | \$217   | 1.8%  | \$779   | 10.4% | -72%     |

Revenue from internet advertisements, search engine marketing and other related technical services for the three months ended September 30, 2014 increased by 64% to \$10.0 million compared to the same period a year ago.

Search engine marketing services, designed to help customers optimize their online search marketing effectiveness and maximize the sales leads generated from our integrated internet marketing solutions, generated approximately \$5 million of revenues in the third quarter of 2014. Management believes this service will help increase overall customer satisfaction, thereby increasing recurring revenues and market share from online advertising and marketing services in the future. Internet advertising revenues fell by 23% to \$4.6 million due to intensified competition in the industry and customers' hesitation on investing in advertising and marketing expenses.

TV advertising revenue increased by 224% to \$1.8 million for the three months ended September 30, 2014 from \$0.56 million for the same period in 2013. The increase in TV advertising revenue was primarily due to the effective efforts made by the management in response to the adverse effects of a restriction notice to TV shopping infomercials broadcasted in provincial satellite television stations, issued by the State Administration of Press, Publication, Radio, Film and Television of the People's Republic of China (the "SARFT") in October 2013, which further restricts the content, air time and duration of these infomercials. In addition, in response to uncertain business environment and policies, management will continue to shift more resources into the online advertising business while maintaining the ongoing business relationship with some selected provincial satellite television stations.

Gross profit for the three months ended September 30, 2014 was \$2.1 million compared to \$4.1 million for the same period in 2013. Gross margin was 17.2%, down from 55.0% in the third quarter of 2013. This decrease is a direct result of the decrease in the gross margin of the internet advertising business to 29% from 60% for the same period last year and lower margins for the new search engine marketing services.

Operating expenses increased by 29% to \$3.5 million compared to \$2.7 million for the third quarter of 2013. General and administrative expenses decreased by 34% to \$1.0 million as a result of decrease in allowance for doubtful accounts and overall cost reduction plan executed by management during the period. Selling expenses increased to \$2.0 million from \$0.6 million for the third quarter of 2013, which was primarily due to the increase in brand building expenses for promoting websites and services to enhance brand awareness. The Company incurred an operating loss of \$1.5 million for the three months ended September 30, 2014 compared to an operating profit of \$1.4 million in the same period a year ago.

Net loss attributable to ChinaNet for the three months ended September 30, 2014 was \$0.9 million and loss per share was \$0.04, compared to a net income attributable to ChinaNet of \$1.2 million and earnings per share of \$0.05 in the third quarter of 2013.

#### First Nine Months 2014 Financial Results

Revenues for the nine months ended September 30, 2014 were \$27.6 million, an increase of 18% from \$23.4 million for the same period a year ago. New revenues from search engine marketing services offset declines in sales from internet advertising, TV advertising and brand management and sales channel building services. The number of larger customers served by liansuo.com, our premium advertising and marketing web portal continued to increase since established.

Gross profit and gross profit margin was \$5.1 million and 18.6%, respectively, for the first nine months of 2014. Operating expenses increased by 4% to \$8.5 million compared to \$8.2 million for the first nine months of 2013. The Company reported an operating loss of \$3.4 million for the nine months ended September 30, 2014.

Net loss attributable to ChinaNet common stockholders and net loss per share was \$2.9 million and \$0.13 for the nine months ended September 30, 2014. The weighted average diluted shares outstanding were 22.4 million shares.

### **Balance Sheet and Cash Flow**

The Company had \$1.9 million in cash and cash equivalents as of September 30, 2014, compared to \$3.4 million as of December 31, 2013, working capital of \$20.6 million, compared to \$24.0 million as of December 31, 2013, and a current ratio of 3.2 to 1, compared to 3.3 to 1 as of December 31, 2013. Accounts receivable net balance decreased by 66% to \$2.6 million as of September 30, 2014, compared to \$7.7 million as of December 31, 2013. Total shareholders' equity of ChinaNet was \$42.0 million at September 30, 2014 compared to \$45.1 million at December 31, 2013.

The Company had a \$1.0 million of cash outflows from operations in the nine months ended September 30, 2014 compared to a \$2.8 million of cash inflows in the first nine months of 2013. The increase in cash outflows from operations was primarily due to the increase in deposit and prepayment to internet resource suppliers as a result of expanded cooperation with the key search engine companies in China.

#### **Business Updates**

ChinaNet regained compliance with NASDAQ's Minimum Bid Price Rule on September 30, 2014 as its common stock had been at a \$1.00 per share or greater for 10 consecutive business days from September 16, 2014 to September 29, 2014.

During the third fiscal quarter of 2014, 28.com embarked on a new growth strategy which will focus on offering digital advertising services coupled with a range of consumer analytics expected to add significant value for its SMEs customers. ChinaNet is also continuing to build on its analytics offerings, which will make it possible to serve much larger digital advertising clients in China in 2015 and 2016. Based on the Company's cooperative relationship with Baidu, ChinaNet Online is experiencing an improved sell-through on digital advertising products. Should this trend continue, the Company will be in a position to offer digital advertising services to much larger China-based advertisers.

The 28.com website received a V3 ranking from Baidu in September 2014, which is its top credit rating, showing that there is high user trust from the industry and that 28.com is an ideal platform for the Company to expand its reputation in the China franchise industry.

In November 2014, ChinaNet announced its expanded efforts to attract new SMEs in Fujian province in conjunction with the Provincial Government's redevelopment plan promoting more service-based industries in the region. The Fujian Provincial Government's "2014-2015 Action Plan" focuses on redevelopment and upgrading the Province's industrial economy with a modern service industry. By 2015 the government estimates the service economy's added value will reach 1 trillion RMB, accounting for more than 42 percent of GDP in Fujian Province. Most of these new service industry brands are utilizing a franchise development model. ChinaNet intends to capitalize on the region's redevelopment plans with a strategic increase in its local presence, including attendance at regional events.

ChinaNet increased efforts to market its brands and services by attending and presenting at a variety of exhibitions and conferences throughout the third fiscal quarter of 2014. The Company attended the Marcum Bernstein Pinchuk LLP's 2nd annual China Best Ideas Investment Conference on September 16, 2014, and participated in the 2014 Sina Supporting Wings Corporate Marketing Summit by Sina and Qihoo's 360 Data World 2014.

ChinaNet won the "Best Company in Chinese Entrepreneurial SME Business Development Marketing" at the 2014 Chinese e-Commerce Industry Gateway Conference held in Beijing.

Liansuo signed a number of new clients, including Sesame St. English, after participating in the 29th Guangzhou Franchise Exhibition.

### **Conference Call**

Management will host a conference call with investors at 8:30 am ET on November 21, 2014.

Date: Friday, November 21st, 2014 Time: 8:30 a.m. Eastern Time Conference Line (U.S.): 1-888-427-9411 International Dial-In: 1-719-457-2627 Conference ID: Replay Pin Number: 6368000 Webcast: http://public.viavid.com/index.php?id=112022

A power point presentation will be available for downloading on the date of the conference call on ChinaNet's corporate website www.chinanetonline.com under Investor Relations-News/Events-Events and Presentations.

Please dial in at least 10 minutes before the call to ensure timely participation.

A playback of the call will be available until 11:59 pm Eastern Time on December 5, 2014. To listen, call 1-877-870-5176 within the United States or 1-858-384-5517 when calling internationally. Please use the replay pin number 6368000.

#### About ChinaNet Online Holdings, Inc.

The Company, a parent company of ChinaNet Online Media Group Ltd., incorporated in the BVI ("ChinaNet"), is a leading digital B2B (business to business) Internet technology company focusing on providing online to offline (O2O) sales channel expansion service for small and medium-sized

enterprises (SMEs) and entrepreneurial management and networking service for entrepreneurs in China. The Company, through certain contractual arrangements with operating companies in the PRC, provides Internet advertising and other services for Chinese SMEs via its portal websites, 28.com, Liansuo.com and Chuangye.com, TV commercials and program production via China-Net TV, and in-house LCD advertising on banking kiosks targeting Chinese banking patrons. Website: http://www.chinanet-online.com.

### Safe Harbor

This release contains certain "forward-looking statements" relating to the business of ChinaNet Online Holdings, Inc., which can be identified by the use of forward-looking terminology such as "believes," "expects," "anticipates," "estimates" or similar expressions. Such forward-looking statements involve known and unknown risks and uncertainties, including business uncertainties relating to government regulation of our industry, market demand, reliance on key personnel, future capital requirements, competition in general and other factors that may cause actual results to be materially different from those described herein as anticipated, believed, estimated or expected. Certain of these risks and uncertainties are or will be described in greater detail in our filings with the Securities and Exchange Commission. These forward-looking statements are based on ChinaNet's current expectations and beliefs concerning future developments and their potential effects on the Company. There can be no assurance that future developments affecting ChinaNet will be those anticipated by ChinaNet. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond the control of the Company) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by such forward-looking statements. ChinaNet undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

### CHINANET ONLINE HOLDINGS, INC.

### CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

|  | September<br>30, 2014 | December<br>31, 2013 |
|--|-----------------------|----------------------|
|  | (US \$)               | (US \$)              |
|  | (Unaudited)           |                      |
| Assets   |                       |                      |
| Current assets:  |                       |                      |
| Cash and cash equivalents                                    | \$ 1,898              | \$ 3,442             |
| Term deposit   | 3,444                 | 3,467                |
| Accounts receivable, net                                     | 2,614                 | 7,673                |
| Other receivables, net                                       | 1,766                 | 4,299                |
| Prepayment and deposit to suppliers                          | 19,774                | 14,692               |
| Due from related parties                                     | 104                   | 502                  |
| Other current assets   | 73                    | 27                   |
| Deferred tax assets-current                                  | 179                   | 153                  |
| Total current assets   | 29,852                | 34,255               |
| Investment in and advance to equity investment affiliates    | 888                   | 845                  |
| Property and equipment, net                                  | 994                   | 1,057                |
| Intangible assets, net                                       | 5,187                 | 6,015                |
| Deposit and prepayment for purchasing of software technology | 3,281                 | 2,453                |
| Goodwill   | 11,371                | 11,450               |
| Deferred tax assets-non current                              | 901                   | 759                  |
| Total Assets   | \$ 52,474             | \$ 56,834            |
| Liabilities and Equity                                       |                       |                      |
| Current liabilities:   |                       |                      |
| Short term bank loan *                                       | \$ 812                | \$ 818               |
| Accounts payable *   | 434                   | 421                  |
| Advances from customers *                                    | 1,401                 | 995                  |
| Accrued payroll and other accruals *                         | 450                   | 676                  |
| Due to noncontrolling interest of VIE *                      | 699                   |                      |
| Due to former VIE *  | 1,400                 |                      |
| Taxes payable *  | 3,502                 | 7,029                |
| Other payables *   | 603                   | 288                  |
| Total current liabilities                                    | 9,301                 | 10,227               |
| Long-term liabilities:                                       |                       |                      |
| Deferred tax liability-non current *                         | 1,261                 | 1,439                |
| Long-term borrowing from director                            | 142                   | 143                  |

| Total Liabilities  | 10,704    | 11,809    |
|--|-----------|-----------|
| Commitments and contingencies  |           |           |
| Equity:  |           |           |
| ChinaNet Online Holdings, Inc.'s stockholders' equity  |           |           |
| Common stock (US\$0.001 par value; authorized 50,000,000 shares; issued and outstanding 22,416,540 shares and 22,376,540 shares at September 30, 2014 and December 31, 2013, respectively) | 22        | 22        |
| Additional paid-in capital   | 19,895    | 19,870    |
| Statutory reserves   | 2,602     | 2,602     |
| Retained earnings  | 16,059    | 18,965    |
| Accumulated other comprehensive income   | 3,417     | 3,689     |
| Total ChinaNet Online Holdings, Inc.'s stockholders' equity  | 41,995    | 45,148    |
| Noncontrolling interests   | (225)     | (123)     |
| Total equity   | 41,770    | 45,025    |
| Total Liabilities and Equity   | \$ 52,474 | \$ 56,834 |

### CHINANET ONLINE HOLDINGS, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS)/INCOME

### (In thousands)

|   | Nine Months Ended<br>September 30, |             | Three Months Ende<br>September 30, |             |  |
|---|------------------------------------|-------------|------------------------------------|-------------|--|
|   | 2014                               | 2013        | 2014                               | 2013        |  |
|   | (US \$)                            | (US \$)     | (US \$)                            | (US \$)     |  |
|   | (Unaudited)                        | (Unaudited) | (Unaudited)                        | (Unaudited) |  |
| Sales   |                                    |             |                                    |             |  |
| From unrelated parties  | \$ 27,371                          | \$ 23,108   | \$ 12,010                          | \$ 7,341    |  |
| From related parties  | 240                                | 314         | 57                                 | 140         |  |
|   | 27,611                             | 23,422      | 12,067                             | 7,481       |  |
| Cost of sales   | 22,483                             | 13,123      | 9,996                              | 3,366       |  |
| Gross margin  | 5,128                              | 10,299      | 2,071                              | 4,115       |  |
| Operating expenses  |                                    |             |                                    |             |  |
| Sales and marketing expenses  | 4,092                              | 2,007       | 1,997                              | 617         |  |
| General and administrative expenses   | 3,023                              | 4,690       | 1,014                              | 1,544       |  |
| Research and development expenses   | 1,417                              | 1,490       | 525                                | 578         |  |
|   | 8,532                              | 8,187       | 3,536                              | 2,739       |  |
| (Loss)/income from operations   | (3,404)                            | 2,112       | (1,465)                            | 1,376       |  |
| Other income (expenses)   |                                    |             |                                    |             |  |
| Interest income   | 91                                 | 94          | 31                                 | 30          |  |
| Interest expense  | (38)                               | (10)        | (6)                                | (10)        |  |
| Gain on disposal of VIE   | 266                                |             | 266                                |             |  |
| Other expenses  | (12)                               | (12)        | (9)                                | (10)        |  |
|   | 307                                | 72          | 282                                | 10          |  |
| (Loss)/income before income tax expense, equity method investments and noncontrolling interests | (3,097)                            | 2,184       | (1,183)                            | 1,386       |  |
| Income tax benefit/(expense)  | 39                                 | (469)       | 159                                | (201)       |  |
| (Loss)/income before equity method investments and noncontrolling interests                     | (3,058)                            | 1,715       | (1,024)                            | 1,185       |  |
| Share of gain/(loss) in equity investment affiliates  | 49                                 | (170)       | 107                                | (45)        |  |
| Net (loss)/income   | (3,009)                            | 1,545       | (917)                              | 1,140       |  |
| Net loss attributable to noncontrolling interests   | 103                                | 78          | 10                                 | 19          |  |

| Net (loss)/income attributable to ChinaNet Online Holdings, Inc.           | \$ (2,906) | \$ 1,623   | \$ (907)   | \$ 1,159   |
|--|------------|------------|------------|------------|
|  |            |            |            |            |
| Net (loss)/income  | (3,009)    | 1,545      | (917)      | 1,140      |
| Foreign currency translation (loss)/gain                                   | (271)      | 1,076      | 10         | 248        |
| Comprehensive (Loss)/income  | \$ (3,280) | \$ 2,621   | \$ (907)   | \$ 1,388   |
| Comprehensive loss attributable to noncontrolling interests                | 102        | 71         | 10         | 24         |
|  |            |            |            |            |
| Comprehensive (loss)/income attributable to ChinaNet Online Holdings, Inc. | \$ (3,178) | \$ 2,692   | \$ (897)   | \$ 1,412   |
|  |            |            |            |            |
| (Loss)/earnings per share  |            |            |            |            |
| (Loss)/earnings per common share   |            |            |            |            |
| Basic  | \$ (0.13)  | \$ 0.07    | \$ (0.04)  | \$ 0.05    |
| Diluted  | \$ (0.13)  | \$ 0.07    | \$ (0.04)  | \$ 0.05    |
| Weighted average number of common shares outstanding:                      |            |            |            |            |
| Basic  | 22,385,478 | 22,253,463 | 22,403,062 | 22,371,649 |
| Diluted  | 22,385,478 | 22,253,463 | 22,403,062 | 22,371,649 |
|  |            |            |            |            |

### CHINANET ONLINE HOLDINGS, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

|   | Nine Months Ende |             |
|---|------------------|-------------|
|   | 2014             | 2013        |
|   | (US \$)          | (US \$)     |
|   | (Unaudited)      | (Unaudited) |
| Cash flows from operating activities  |                  |             |
| Net (loss)/income   | \$ (3,009)       | \$ 1,545    |
| Adjustments to reconcile net (loss)/income to net cash (used in)/provided by operating activities |                  |             |
| Depreciation and amortization   | 1,079            | 1,252       |
| Share-based compensation expenses   | 25               | 114         |
| Allowances for doubtful accounts  | (120)            | 1,024       |
| Share of (gain)/loss in equity investment affiliates  | (49)             | 170         |
| Gain on disposal of VIE   | (266)            |             |
| Deferred taxes  | (419)            | (696)       |
| Changes in operating assets and liabilities   |                  |             |
| Accounts receivable   | 4,095            | (2,269)     |
| Other receivables   | 1,842            | 101         |
| Prepayment and deposit to suppliers   | (5,246)          | (127)       |
| Due from related parties  | 395              | (225)       |
| Other current assets  | (57)             | 89          |
| Accounts payable  | 45               | 284         |
| Advances from customers   | 458              | 388         |
| Accrued payroll and other accruals  | (192)            | (84)        |
| Other payables  | 347              | (67)        |
| Taxes payable   | 114              | 1,313       |
| Net cash (used in)/provided by operating activities   | (958)            | 2,812       |
| Cash flows from investing activities  |                  |             |
| Purchases of vehicles and office equipment  | (242)            | (65)        |
| Prepayment/deposit for purchasing of software technology  | (845)            | (2,411)     |
| Repayment of short-term loan from unrelated entities  | 670              |             |
| Cash effect on deconsolidation of VIE   | (358)            |             |
| Long-term investment in and advance to equity investment affiliates                               |                  | (32)        |
| Payment for acquisition of VIEs   |                  | (1,768)     |
| Net cash used in investing activities   | (775)            | (4,276)     |

| Cash flows from financing activities                             |          |          |
|--|----------|----------|
| Repayment of short-term bank loan                                | (813)    |          |
| Proceeds from short-term bank loan                               | 813      | 804      |
| Short-term loan from noncontrolling interest of VIE              | 716      |          |
| Repayment of short-term loan to noncontrolling interest of VIE   | (16)     |          |
| Repayment to former VIE  | (488)    |          |
| Net cash provided by financing activities                        | 212      | 804      |
| Effect of exchange rate fluctuation on cash and cash equivalents | (23)     | 110      |
| Net decrease in cash and cash equivalents                        | (1,544)  | (550)    |
| Cash and cash equivalents at beginning of the period             | 3,442    | 5,483    |
| Cash and cash equivalents at end of the period                   | \$ 1,898 | \$ 4,933 |
|  |          |          |

CONTACT: MZ North America Ted Haberfield, President Direct: +1-760-755-2716 Email: thaberfield@mzgroup.us Web: www.mzgroup.us

## ChinaNet Online Holdings, Inc.

### (Nasdaq: CNET)

2014 Q3 Corporate Presentation November 21, 2014 8:30 a.m. Eastern Time U.S.A.



### Safe Harbor

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- 2014 Q3 and Year-to-Date Results
- Business Operations Update
- 2014 Full Year Forecast and Future Initiatives



**Ztr**ChinaNet Online

## 2014 Q3 and Year-to-Date Results

CHINANET ONLINE HOLDINGS, INC.

## **Financial Highlights**

| Ticker Symbol  | NASDAQ: CNET |
|--|--------------|
| Fiscal Year  | December 31  |
| Stock Price (as of market close on November 19, 2014)                          | \$1.82       |
| Shares Outstanding- common shares  | 22.42M       |
| Market Capitalization (as of market close on November 19, 2014)                | \$40.8M      |
| Management Ownership   | 35%          |
| Revenue Q3 2014 (unaudited)  | \$12.1 M     |
| Net loss attributable to ChinaNet Online<br>Holdings, Inc. Q3 2014 (unaudited) | \$0.9 M      |
| Weighted average common shares<br>outstanding: <sup>(1)</sup>                  | 22.4 M       |

(1) Weighted average share count will vary from quarter-to-quarter due to GAAP Treasury Method accounting for warrants and options outstanding. As of September 30, 2014, the Company had 0.94 M options outstanding with a weighted average exercise price of \$1.42.



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## 2014 Q3 Results (USD in thousands)

|  | 2014 Q3 | 2013 Q3 | Change% |
|--|---------|---------|---------|
| Revenue                                    | 12,067  | 7,481   | 61%     |
| COGS                                       | 9,996   | 3,366   | 197%    |
| Gross Profit                               | 2,071   | 4,115   | -50%    |
| Net (Loss)/Income                          | (917)   | 1,140   |         |
| Net (Loss)/Income Attributable to ChinaNet | (907)   | 1,159   |         |

The reason for increase in revenue and cost of revenue was primarily due to the launching of new internet search engine marketing service;

2. The reason for decrease in gross profit was primarily due to the new addition of the internet search engine marketing service with low margin entry strategy;

3. Overall slowdown in economy and increasing in cost resulted in more intense price-oriented ChinaNet Online competition in the market. 6

## 2014 Q3 Results by Segment (USD in thousands)

|              | 2014 Q3  |       |               | 2013 Q3 |          |     |               |       |
|--------------|----------|-------|---------------|---------|----------|-----|---------------|-------|
|              | Internet | TV    | Bank<br>Kiosk | BMSCB   | Internet | TV  | Bank<br>Kiosk | BMSCB |
| Revenue      | 9,969    | 1,812 | 69            | 217     | 6,071    | 560 | 71            | 779   |
| COGS         | 8,167    | 1,695 | 3             | 131     | 2,406    | 503 | 1             | 456   |
| Gross Profit | 1,802    | 117   | 66            | 86      | 3,665    | 57  | 70            | 323   |

The other key points:

- 1. Cash position: \$5.34 million (including \$3.44 million of term deposit);
- 2. Accounts receivable, net: \$2.61 million,
- 3. The number of larger customers served by liansuo.com, our premium advertising and marketing web portal continued to increase since established.

Online

### The main focus in Q4:

- 1. To increase turnover and to increase marketing expenses for further market penetration;
- 2. Further investment in developing of software which will increase profit in the future.
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|  |          |       |               | 2     | 014 YTD       | 2013 Y | TD        | % Change |  |
|--|----------|-------|---------------|-------|---------------|--------|-----------|----------|--|
| Revenue                                    |          |       |               |       | 27,611 23,422 |        | 18%       |          |  |
| COGS                                       |          |       |               |       | 22,483 13,123 |        | 71%       |          |  |
| Gross Profit                               |          |       |               |       | 5,128         | 10,299 |           | -50%     |  |
| Net (Loss)/Income                          |          |       |               |       | (3,009)       | 1,545  |           |          |  |
| Net (Loss)/Income Attributable to ChinaNet |          |       |               |       | (2,906)       | 1,     | 623       |          |  |
|  |          | 2014  | YTD           |       |               | 2013   | YT        | D        |  |
|  | Internet | TV    | Bank<br>Kiosk | BMSCE | Internet      | TV     | Ba<br>Kio |          |  |
| Revenue                                    | 21,777   | 4,806 | 207           | 821   | 15,318        | 5,687  | 21        | 1 2,206  |  |
| COGS                                       | 17,562   | 4,467 | 8             | 446   | 6,670         | 5,246  | 1         | 1,206    |  |
|  |          |       |               |       |               |        |           | 0 1,000  |  |

## **Balance Sheets**

|   |                    | As                 | of Decembe         | ) in thousands<br>As of<br>September 30, |                    |                                 |
|---|--------------------|--------------------|--------------------|--|--------------------|---------------------------------|
|   | 2009<br>US\$('000) | 2010<br>US\$('000) | 2011<br>US\$('000) | 2012<br>US\$('000)                       | 2013<br>US\$('000) | 2014<br>\$('000)<br>(unaudited) |
| Cash and cash equivalents<br>(including term deposit)     | 13,917             | 15,590             | 10,695             | 8,840                                    | 6,909              | 5,342                           |
| Accounts receivable, net                                  | 3,173              | 4,319              | 4,444              | 8,486                                    | 7,673              | 2,614                           |
| Other receivables, net                                    | 2,636              | 7,811              | 3,631              | 3,103                                    | 4,299              | 1,766                           |
| Prepayment and deposit to suppliers                       | 4,111              | 3,325              | 15,360             | 14,596                                   | 14,692             | 19,774                          |
| Investment in and advance to equity investment affiliates | -                  | 7,162              | 1,396              | 959                                      | 845                | 888                             |
| Deposit and prepayment -Long term                         | -                  | -                  | -                  |  | 2,453              | 3,281                           |
| Property and equipment, net                               | 1,355              | 2,010              | 1,902              | 1,636                                    | 1,057              | 994                             |
| Intangible assets, net                                    | -                  | 51                 | 8,151              | 7,167                                    | 6,015              | 5,187                           |
| Goodwill  | - 1000             | -                  | 10,999             | 11,083                                   | 11,450             | 11,371                          |
| Total assets  | 25,764             | 41,996             | 57,282             | 56,918                                   | 56,834             | 52,474                          |

## **Balance Sheets**

USD in thousands

|   |                    | As                 | of December        | As of<br>September 30, |                    |                                   |
|---|--------------------|--------------------|--------------------|------------------------|--------------------|-----------------------------------|
|   | 2009<br>US\$('000) | 2010<br>US\$('000) | 2011<br>US\$('000) | 2012<br>US\$('000)     | 2013<br>US\$('000) | 2014<br>US\$('000)<br>(unaudited) |
| Total liabilities                         | 14,631             | 6,285              | 9,728              | 12,073                 | 11,809             | 10,704                            |
| Preferred stock and Common Stock          | 20                 | 20                 | 22                 | 22                     | 22                 | 22                                |
| Additional paid-in capital                | 10,574             | 18,614             | 20,747             | 20,008                 | 19,870             | 19,895                            |
| Statutory reserves                        | 372                | 1,587              | 2,117              | 2,296                  | 2,602              | 2,602                             |
| Retained earnings                         | 50                 | 14,630             | 16,688             | 19,505                 | 18,965             | 16,059                            |
| Accumulated other comprehensive<br>income | 117                | 930                | 2,132              | 2,393                  | 3,689              | 3,417                             |
| Noncontrolling interest                   | -                  | (70)               | 5,848              | 621                    | (123)              | (225)                             |
| Total equity                              | 11,133             | 35,711             | 47,554             | 44,845                 | 45,025             | 41,770                            |

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**Enline** 

## **Cash Flows Statements**

USD in thousands

|  |                    | Year               | ended Decen        | 1ber 31,           |                    | Nine Months Ended<br>September 30, |                                    |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|------------------------------------|------------------------------------|
|  | 2009<br>US\$('000) | 2010<br>US\$('000) | 2011<br>US\$('000) | 2012<br>US\$('000) | 2013<br>US\$('000) | 2014<br>US\$('000)<br>(unaudited)  | 2013<br>US(\$(`000)<br>(unaudited) |
| Net cash provided by (used in)<br>Operation Activities | 4,617              | 11,582             | (603)              | 5,028              | 2,756              | (958)                              | 2,812                              |
| Net cash provided by (used in)<br>Investing Activities | (930)              | (9,373)            | (6,084)            | (9,919)            | (5,733)            | (775)                              | (4,276)                            |
| Net cash provided by (used in)<br>Financing Activities | 7,544              | (767)              | 1,482              | (385)              | 807                | 212                                | 804                                |
| Effect of exchange rates changes                       | 7                  | 231                | 310                | 64                 | 129                | (23)                               | 110                                |
| Net Change in Cash & Cash<br>Equivalents               | 11,238             | 1,673              | (4,895)            | (5,212)            | (2,041)            | (1,544)                            | (550)                              |

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Online

## **Business Operations Update**

CHINANET ONLINE HELDINGS, INC.

## 2014 Q3 Business Operations Update

- During the third fiscal quarter of 2014, 28.com embarked on a new growth strategy which will focus
  on offering digital advertising services coupled with a range of consumer analytics expected to add
  significant value for its SMEs customers. ChinaNet is also continuing to build on its analytics
  offerings, which will make it possible to serve much larger digital advertising clients in China in 2015
  and 2016. Based on the Company's cooperative relationship with Baidu, ChinaNet Online is
  experiencing an improved sell-through on digital advertising products. Should this trend continue,
  the Company will be in a position to offer digital advertising services to much larger China-based
  advertisers.
- ChinaNet won the "Best Company in Chinese Entrepreneurial SME Business Development Marketing" at the 2014 Chinese e-Commerce Industry Gateway Conference held in Beijing.
- The 28.com website received a V3 ranking from Baidu in September 2014, which is its top credit rating, showing that there is high user trust from the industry and that 28.com is an ideal platform for the Company to expand its reputation in the China franchise industry.





## 2014 Q3 Business Operations Update

- ChinaNet increased efforts to market its brands and services by attending and presenting at a
  variety of exhibitions and conferences throughout the third fiscal quarter of 2014. The Company
  attended the Marcum Bernstein Pinchuk LLP's 2nd annual China Best Ideas Investment
  Conference on September 16, 2014, and participated in the 2014 Sina Supporting Wings Corporate
  Marketing Summit by Sina and Qihoo's 360 Data World 2014.
- Liansuo signed a number of new clients, including Sesame St. English, after participating in the 29th Guangzhou Franchise Exhibition.
- ChinaNet regained compliance with NASDAQ's Minimum Bid Price Rule on September 30, 2014 as its common stock had been at a \$1.00 per share or greater for 10 consecutive business days from September 16, 2014 to September 29, 2014.

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## 2014 Q4 Business Operations Update

**Zero Down Payment Loans**. The product, targeted toward entrepreneurs, is being offered with Chinese financial services companies Haodai, which offers a credit product search engine, and Yooli, China's leading crowdfunding services website.

ChinaNet is taking a leading role in the Zero Down Payment Loans offering. The product integrates banks, P2P, and security companies with reputable enterprise franchising resources. The service will significantly lower the hurdles that many entrepreneurs face and help them to realize their business objectives.



## 2014 Q4 Business Operations Update

- In November 2014, ChinaNet announced its expanded efforts to attract new SMEs in Fujian
  province in conjunction with the Provincial Government's redevelopment plan promoting more
  service-based industries in the region. The Fujian Provincial Government's "2014-2015 Action
  Plan" focuses on redevelopment and upgrading the Province's industrial economy with a modern
  service industry. By 2015 the government estimates the service economy's added value will reach
  1 trillion RMB, accounting for more than 42 percent of GDP in Fujian Province. Most of these new
  service industry brands are utilizing a franchise development model. ChinaNet intends to
  capitalize on the region's redevelopment plans with a strategic increase in its local presence,
  including attendance at regional events.
- The Company participated in the China-U.S. Entrepreneurs' Summit 2014: The New Billions, held in the Santa Clara Convention Center in Silicon Valley on November 12-13, 2014. Entrepreneur China's annual summit has been an exceptional event for over 6 years. This year, the theme of the summit is "The New Billions", inviting over 100 entrepreneurs from some of the most promising startups in China, such as FaceQ, Changba, Lamabang, Moman, Youli.com. They shared their stories and experiences with other entrepreneurs in Silicon Valley.





## Competitors and the Associated Websites- as of November 17, 2014

| Classification       | Web Portal             | IP<br>(Daily avg.) | PV<br>(Daily avg.) | ALEX<br>Ranking | Baidu<br>Index | Attraction<br>Index |
|----------------------|------------------------|--------------------|--------------------|-----------------|----------------|---------------------|
|                      | 28.com (2003)          | 246,000            | 2,927,400          | 1,575           | 1,360          | 11.9                |
| ChinaNet             | Liansuo.com (2011)     | 228,000            | 2,348,400          | 6,484           | 163            | 10.3                |
| ChinaNet             | Chuangye.com (2011)    | 2,400              | 2,400              | 982,970         | 4,941          | 1                   |
|                      | Sooe.cn (2011)         | 7,200              | 7,200              | 191,439         | 61             | 1                   |
|                      | <u>78.cn</u>           | 168,000            | 672,000            | 3,485           | 1,020          | 4                   |
|                      | <u>3158.com</u>        | 8,400              | 22,680             | 83,362          | 256            | 3                   |
| Direct<br>Competitor | Jiameng.com            | 312,000            | 4,680,000          | 1,297           | 429            | 15                  |
|                      | Jmw.com.cn             | 180,000            | 2,772,000          | 2,440           | 670            | 15                  |
|                      | 51jam.com              | 34,200             | 277,020            | 18,931          | 151            | 8                   |
| Potential            | <u>Entrepreneur</u>    | 1,044,000          | 2,046,240          | 600             | 1,618          | 2                   |
| Competitor           | Alibaba (entrepreneur) | _ 15,852,000       | 74,345,880         | 51              | 231,393        | 5                   |

Note: The IP and PV of Alibaba is consolidated, including entrepreneurial channels.



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# 2014 Full Year Forecast and Future Initiatives

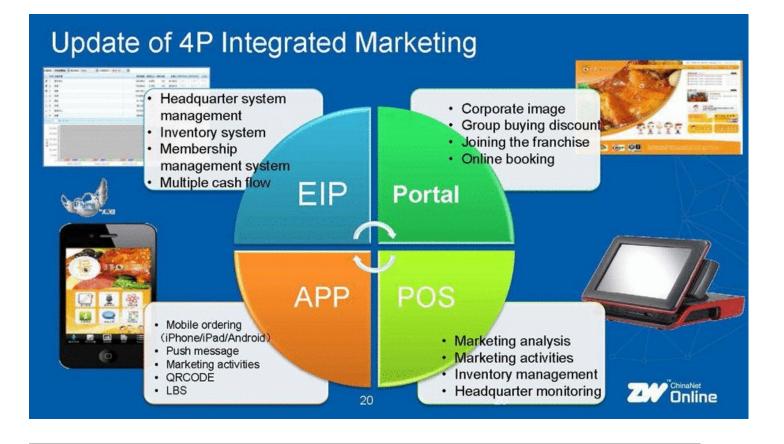


## 2014 Q4 Further Updates

- Integration of 28.com and Sooe.cn;
- · Redesigning of Chunagye.com, adding additional function of a P2P referral portal in Q4;
- · Redesigning and relaunching corporate website and conduct virtual roadshow in Q4;
- 4P Program (EIP, Protal, APP, Pos), integration with new technologies in Q4, expect to complete in Q1 2015. These technologies that we purchased will improve the digital analysis on the small and medium-sized enterprises' big data, help them monitor and manage their sales more effectively. (Case study: Saturday Children's Playground)







### 2014 Q4 - 2015 Q1 Action Plan

- Further enhance the business and technology relationship with major search engine and ecommerce platform, like Baidu and Alibaba, further explore a two-way online-to-offline (O2O) opportunity for existing retail, chain stores and other SMEs;
- Continuing to increase marketing expenses to further enhance market awareness on Internet and prepare for large marketing campaign in 2015;
- A third party joint developing system to efficiently monitor and track both online and offline digital
  advertising effectiveness and directly improve sales leads and sales conversion rate;
- Building a Big-Data cloud centre, the Company intend to hire a new CIO in charge of the data analytical system for our B2B business;
- Further expanding the higher-tier clients under Liansuo.com, expanding the client base in line with the strategic plan of the Company.





## 2014 Full Year Guidance

|          | 2014 (Estimated) |
|----------|------------------|
| Revenues | \$39 million     |
| Net loss | \$6-8 million    |

- Increasing in marketing expenses to further enhance market awareness on Internet and prepare for large marketing campaign in 2015;
- Increasing in research and development expenses on internet security, database centre management, O2O services and 4P system;
- Increasing in cost, integrating new clients and launching of new value-added services.





## Thank you !

