## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

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### FORM 8-K CURRENT REPORT

### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 21, 2012

### CHINANET ONLINE HOLDINGS, INC.

(Exact Name of Registrant as Specified in Charter)

Nevada	000-520/2	20-40/2080
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)
	No.3 Min Zhuang Road, Building 6,	
Yu Quan H	ui Gu Tuspark, Haidian District, Beijing, PRC	C 100195
(Add	ress of Principal Executive Offices and Zip Cod	le)
	•	
	<u>+86-10-51600828</u>	
(Reg	gistrant's telephone number, including area code	e)
	<u>N/A</u>	
(Former N	Jame or Former Address, if Changed Since Last	Report)
Check the appropriate box below if the Form 8-K filing i	s intended to simultaneously satisfy the filing of	obligation of the registrant under any of the following
provisions (see General Instruction A.2. below):		
[ ] Written communications pursuant to Rule 425 ur	,	
[ ] Soliciting material pursuant to Rule 14a-12 unde	2 \	
[ ] Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange Act (17 CFI	R 240.14d-2(b))
[ ] Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange Act (17 CFR	R 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On August 21, 2012, ChinaNet Online Holdings, Inc., a Nevada corporation (the "Company"), issued a press release containing certain financial results for its second fiscal quarter and first half of 2012. A copy of the press release is attached to this Current Report on Form 8-K as Exhibit 99.1.

As provided in General Instruction B.2 of SEC Form 8-K, such information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and it shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or under the Exchange Act, whether made before or after the date hereof, except as expressly set forth by specific reference in such filing to this Current Report on Form 8-K.

### Item 8.01. Other Events.

Attached as Exhibit 99.2 is a slideshow presentation containing information about the Company's business and certain other financial information that will be made available to investors participating in the Company's conference call being held on August 21, 2012.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits:

No.	<b>Description</b>
99.1	Press Release dated August 21, 2012
99.2	Corporate Presentation

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHINANET ONLINE HOLDINGS, INC. Dated: August 21, 2012

By: /s/ Handong Cheng Name: Handong Cheng Title: Chief Executive Officer

### **Exhibit Index**

<u>No.</u>	<u>Description</u>
99.1	Press Release dated August 21, 2012
99.2	Corporate Presentation

### ChinaNet Online Holdings Reports Second Quarter 2012 Financial Results

Reiterates FY2012 revenue and net income guidance of \$42 million and \$2.8 million, respectively

Management to host conference call on Tuesday, August 21st at 8:30 a.m. Eastern Time

BEIJING, August 21, 2012 -- ChinaNet Online Holdings, Inc. ("ChinaNet" or the "Company"), (Nasdaq: CNET), a leading B2B (business to business) Internet technology company providing online-to-offline ("O2O") sales channel expansion service for small and medium-sized enterprises (SMEs) and entrepreneurial management and networking services for entrepreneurs in the People's Republic of China, today announced financial results for the second quarter of 2012.

#### **Summary Financials**

Second Quarter 2012 Results (USD) (Unaudited)			
	1	T	<b>T</b>
	Q2 2012	Q2 2011	CHANGE
Sales	\$13.1 million	\$9.1 million	+45%
Gross Profit	\$3.8 million	\$5.6 million	-32%
Gross Margin	28.7%	62.2%	-54%
Net Income Attributable to Common Stockholders	\$0.9 million	\$2.8 million	-68%
EPS (Diluted)	\$0.04	\$0.15	-73%

### Second Quarter 2012 Financial Results

Revenues increased by \$4.0 million to \$13.1 million for the three months ended June 30, 2012 compared to the three months ended June 30, 2011, representing a 45% increase.

"Our diverse portfolio of services helped us generated higher sales and positive cash flows," explained Mr. Handong Cheng, Chairman and CEO of the Company. "Even though small business customers remain extremely cautious with their spending, we are working hard to offer essential and value added services to new and existing clients. We are optimistic that small businesses will be a driving force behind China's economic rebound. ChinaNet is well positioned to capture our share of that growing opportunity when SMEs resume their growth."

### Second Quarter 2012 Revenue Breakdown by Business Unit (USD in thousands)

	Q2 2012	%	Q2 2011	%	% Change
Internet Advertisement	\$ 5,358	41% \$	6,457	71%	-17%
TV Advertisement	\$ 6,144	47% \$	2,059	23%	+198%
Bank Kiosk	\$ 71	1% \$	138	2%	-49%
Brand Mgmt. & Sales Channel Expansion	\$ 1,554	12% \$	427	5%	+264%

Revenue from Internet advertisement for the three months ended June 30, 2012 declined by 17% to \$5.4 million compared to the three months ended June 30, 2011, primarily due to a significant reduction in value added services revenues, as branded clients reduced their advertising spending. Sales of brand management and sales channel expansion increased 264% to \$1.6 million for the three months ended June 30, 2012 due to an increase in the average advertising spending per customer from larger-sized clients. TV advertising revenues increased from \$2.1 million in the second quarter of 2011 to \$6.1 million in the second quarter of 2012.

Total cost of revenues increased to \$9.4 million for the three months ended June 30, 2012 from \$3.4 million for the same period in 2011. The increase of total cost of revenues for the three months ended June 30, 2012 was primarily due to the significant increase in costs associated with the TV advertising business segment.

Gross profit for the three months ended June 30, 2012 was \$3.8 million compared to \$5.6 million in the same period a year ago. Gross margin decreased to 28.7% from 62.2% for the same period in 2011 as a result of the significant increase of the low margin TV advertising revenue, which accounted for approximately 47% of total revenues for the three months ended June 30, 2012 compared to 23% for the same period of 2011.

Operating expenses for the three months ended June 30, 2012 were approximately \$3.0 million, an increase of 30% from \$2.3 million in the comparable period in 2011. General and administrative expenses increased by \$0.8 million to \$1.8 million due to an increase in the allowance for doubtful accounts. Selling expenses decreased 21% quarter-over-quarter to \$0.7 million, as the Company reduced brand building investments in response to the slowdown in small business activity in China.

The Company generated \$0.8 million of operating income in the three months ended June 30, 2012 compared to \$3.4 million in the same period a year ago.

Net income attributable to common stockholders for the three months ended June 30, 2012 was \$0.9 million and earnings per share was \$0.04, compared to \$2.8 million and \$0.15 for the three months ended June 30, 2011, respectively. The weighted average shares outstanding for the three months ended June 30, 2012 and 2011 was 22.2 million shares and 20.0 million shares, respectively.

First Half 2012 Results (USD) (Unaudited)			
	H1 2012	H1 2011	CHANGE
Sales	\$28.1 million	\$16.1 million	+75%
Gross Profit	\$6.2 million	\$10.6 million	-42%
Gross Margin	22.0%	66.1%	-67%
Net Income Attributable to Common Stockholders	\$0.5 million	\$5.5 million	-91%
Adjusted Net Income Attributable to Common Stockholders	\$0.5 million	\$5.3 million <sup>(1)</sup>	-91%
EPS (Diluted)	\$0.02	\$0.28	-93%
Adjusted EPS (Diluted)	\$0.02	\$0.27(1)	-93%

(1) Non-GAAP adjusted net income attributable to common stockholders and EPS exclude a \$0.23 million non-cash gain on deconsolidation of a subsidiary in the six month period ended June 30, 2011.

#### Six Months Ended June 30, 2012 Revenue Breakdown by Business Unit (USD in thousands)

	H1 2012	%	H1 2011	%	% Change
Internet Advertisement	\$ 9,703	34% \$	12,541	78%	-23%
TV Advertisement	\$ 16,513	59% \$	2,777	17%	+495%
Bank Kiosk	\$ 142	1% \$	275	2%	-48%
Brand Mgmt. & Sales Channel Expansion	\$ 1,704	6% \$	500	3%	+241%

Net revenues for the six months ended June 30, 2012 increased 75% to \$28.1 million compared to the six months ended June 30, 2011. Higher revenues from TV advertisement and brand management and sales channel expansion services offset lower revenues in Internet advertising and the bank kiosk business.

Total cost of revenues increased to \$21.9 million for the six months ended June 30, 2012 from \$5.5 million for the same period in 2011. The increase of total cost of revenues for the six months ended June 30, 2012 was primarily due to the significant increase in costs associated with the TV advertising business segment.

Gross profit for the six months ended June 30, 2012 was \$6.2 million compared to \$10.6 million in the same period a year ago. Gross margin decreased to 22.0% from 66.1% for the same period in 2011 as a result of the significant increase of the low margin TV advertising revenue, which accounted for approximately 59% of total revenues in the first half of 2012 compared to 17% for the same period of 2011.

Operating expenses for the six months ended June 30, 2012 were approximately \$5.2 million, an increase of 24% from \$4.2 million in the comparable period in 2011. General and administrative expenses increased by \$1.2 million to \$3.1 million due to the increase in the allowance for doubtful accounts and amortization expenses related to the intangible assets identified in the acquisition transactions consummated in 2011 and the inclusion of expenses incurred by operating entities that we acquired or incorporated in the second half of 2011. Selling expenses decreased 13% year-over-year to \$1.4 million, as the Company reduced brand building investments in response to the slowdown in small business activity in China.

The Company generated \$0.9 million of operating income in the six months ended June 30, 2012 compared to \$6.4 million in the same period a year ago.

GAAP net income attributable to common stockholders for the first half of 2012 was \$0.5 million and earnings per share was \$0.02 compared to \$5.5 million and \$0.28 for the first half of 2011, respectively. Non-GAAP adjusted net income attributable to common stockholders and earnings per share for the first half of 2012 were \$5.3 million and \$0.27, respectively. The weighted average shares outstanding for the first six months of 2012 and 2011 was 22.2 million shares and 20.4 million shares, respectively.

#### **Balance Sheet and Cash Flow**

The Company had \$8.6 million in cash and cash equivalents as of June 30, 2012, compared to \$10.7 million as of December 31, 2011, working capital of \$28.8 million, compared to \$27.0 million as of December 31, 2011, and a current ratio of 4.1 to 1 compared 4.5 to 1 as of December 31, 2011. Total shareholders' equity of ChinaNet was \$42.5 million at June 30, 2012 compared to \$41.7 million at December 31, 2011.

The Company had positive cash flow from operations of \$1.1 million for the first six months of 2012.

#### Guidance for 2012

Management forecasts full year 2012 revenues to be at least \$42 million and net income of at least \$2.8 million.

#### **Business Updates**

ChinaNet attended the 13th Annual Beijing Franchise Expo from May 11 to May 13, 2012. Management met dozens of prospective small business customers and promoted its advertising and brand management and sales channel expansion services to entrepreneurs.

On June 4, 2012, the Company entered into a strategic agreement with the China Youth Employment and Entrepreneurship Foundation to help college graduates prepare for their professional careers. College graduates from leading universities such as Beijing University of Science and Technology and China University of Political Science and Law will have access to ChinaNet's online platforms, Chuangye.com, Liansuo.com and 28.com, to look for business investments and job opportunities, formulate a career plan and learn about starting a new business.

Chuangye.com, the Company's website for entrepreneurial social networking services, become the most searched entrepreneurship term on Baidu.com and Sina Corporation's popular social networking service Weibo.com during May 2012. Chuangye.com continues to refine its search engine marketing, optimization and social networking strategies to promote its website and related services.

ChinaNet COO George Chu attended Baidu's launch of its mobile app – Fengchao - on July 17, 2012. ChinaNet and Baidu will collaborate on integrating ChinaNet's advertising and marketing services solutions with Baidu's online and mobile services, including Fengchao.

#### **Conference Call**

Date: Tuesday, August 21, 2012
Time: 8:30 a.m. Eastern Time
Conference Line (U.S.): 1-877-317-6776
International Dial-In: 1-412-317-6776

Conference ID: 10017587

Webcast: http://webcast.mzvaluemonitor.com/Home/Login/395

Please dial in at least 10 minutes before the call to ensure timely participation.

A playback of the call will be available until 9:00 p.m. Eastern Time on August 31, 2012. To listen, call 1-877-344-7529 within the United States or 1-412-317-0088 when calling internationally. Please use the replay pin number 10017587.

#### About ChinaNet Online Holdings, Inc.

ChinaNet Online Holdings, Inc., a parent company of ChinaNet Online Media Group Ltd., incorporated in the BVI, is a leading business to business Internet technology company focusing on providing online-to-offline sales channel expansion service for small and medium-sized enterprises and entrepreneurial management and networking service for entrepreneurs in China. Founded in 2003 and based in Beijing, PRC, the Company's services include its 28.com portal to connect SME franchisors with new franchisees, Internet advertising and marketing with other value-added communication channels, brand management and sales channel solutions, and cloud-computing based management tools, expected to be officially commercialized in 2012. Website: <a href="http://www.chinanet-online.com">http://www.chinanet-online.com</a>.

#### **About Non-GAAP Financial Measures**

To supplement the unaudited interim consolidated statement of income and comprehensive income presented in accordance with GAAP, we are also providing non-GAAP measures of income before income tax expenses, equity method investments and noncontrolling interests, net income, net income attributable to us, net income attributable to our common stockholders and basic and diluted earnings per share for the six months ended June 30, 2011, which are adjusted from results based on GAAP to exclude the non-cash gain recognized on deconsolidation of a subsidiary incurred during the six months ended June 30, 2011. For the six months ended June 30, 2012 and for the three months ended June 30, 2012 and 2011, there is no non-cash income or expenses from nonrecurring transaction under non-GAAP measures. The non-GAAP financial measures are provided to enhance the investors' overall understanding of our current performance in on-going core operations as well as prospects for the future. These measures should be considered in addition to results prepared and presented in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. We use both GAAP and non-GAAP information in evaluating our operating business results internally and therefore deemed it important to provide all of this information to investors.

The following table presents reconciliations of our non-GAAP financial measures to the unaudited interim consolidated statements of income and comprehensive income for the six months ended June 30, 2011 (all amounts, except number of shares and per share data, are presented in thousands of US dollars):

	Six Months Ended June 30			ie 30, 2011
	US\$ US			ON GAAP
				US\$
				(Unaudited)
Income from operations	\$	6,426	\$	6,426
Other income (expenses):				
Interest income		4		4
Gain on deconsolidation of subsidiaries		230		-
Other income		5		5
		239		
				9
Income before income tax expense, equity method investments and noncontrolling interests		6,665		
Adjusted income before income tax expense, equity method investments and noncontrolling interests				6,435
Income tax expense		751		751
Income before equity method investments and noncontrolling interests		5,914		
Adjusted income before equity method investments and noncontrolling interests				5,684
Share of losses in equity investment affiliates		(105)		(105)
Net income		5,809		
Adjusted net income				5,579
Net income attributable to noncontrolling interest		(3)		(3)
Net income attributable to ChinaNet Online Holdings, Inc.		5,806		
Adjusted net income attributable to ChinaNet Online Holdings, Inc.				5,576
Dividend for series A convertible preferred stock		(322)		(322)
Net income attributable to common stockholders of ChinaNet Online	\$	5,484		
Adjusted net income attributable to common stockholders of ChinaNet Online			\$	5,254
Earnings per common share-Basic	\$	0.32		
Adjusted earnings per common share-Basic			\$	0.30
	\$	0.28		
Earnings per common share-Diluted				
Adjusted earnings per common share-Diluted			\$	0.27
Weighted average number of common shares outstanding:				
Basic	1	17,387,336		17,387,336
Diluted		20,410,724		20,410,724

Six Months Ended June 30, 2011

### Safe Harbor

This release contains certain "forward-looking statements" relating to the business of ChinaNet Online Holdings, Inc., which can be identified by the use of forward-looking terminology such as "believes," "expects," "anticipates," "estimates" or similar expressions. Such forward-looking statements involve known and unknown risks and uncertainties, including business uncertainties relating to government regulation of our industry, market demand, reliance on key personnel, future capital requirements, competition in general and other factors that may cause actual results to be materially different from those described herein as anticipated, believed, estimated or expected. Certain of these risks and uncertainties are or will be described in greater detail in our filings with the Securities and Exchange Commission. These forward-looking statements are based on ChinaNet's current expectations and beliefs concerning future developments and their potential effects on the company. There can be no assurance that future developments affecting ChinaNet will be those anticipated by ChinaNet. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond the control of the Company) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by such forward-looking statements. ChinaNet undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

### Contact:

Ted Haberfield, President MZ North America, IR

MZ Group

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# CHINANET ONLINE HOLDINGS, INC. CONSOLIDATED BALANCE SHEETS (In thousands)

		June 30, 2012		December 31, 2011	
	~	(US \$)		(US \$)	
	(Uı	naudited)			
Assets Current assets:					
Cash and cash equivalents	\$	8,572	\$	10,695	
Accounts receivable, net	φ	9,476	Φ	4,444	
Other receivables, net		5,470		3,631	
Prepayment and deposit to suppliers		13,485		15,360	
Due from related parties		283		324	
Contingent consideration receivables		160		159	
Other current assets		103		129	
Deferred tax assets-current		272		12)	
Total current assets	_	38,023	_	34,742	
Investment in and advance to equity investment affiliates		1,109		1,396	
Property and equipment, net		1,666		1,902	
Intangible assets, net		7.686		8,151	
Goodwill		11,077		10,999	
Deferred tax assets-non current		270		92	
Total Assets	\$	59,831	\$	57,282	
	Ψ	37,031	Ψ	31,202	
Liabilities and Equity					
Current liabilities:	\$	380	\$	268	
Accounts payable	Þ	1.800	Э	724	
Advances from customers		,			
Accrued payroll and other accruals  Due to equity investment affiliate		1,037		616 220	
Due to related parties		-		161	
Payable for acquisition				550	
Taxes payable		5,860		5,040	
Other payables		188		114	
Dividend payable		100		5	
Total current liabilities	_	9,265	_	7,698	
Long-term liabilities:		9,205		7,090	
Deferred tax liability-non current *		1,797		1,893	
Long-term borrowing from director		138		1,893	
	_	11,200	_	9,728	
Total Liabilities		11,200	_	9,728	
Commitments and contingencies					
Equity:					
Common stock (US\$0.001 par value; authorized 50,000,000 shares; issued and outstanding 22,186,540 shares and	1	22		22	
22,146,540 shares at June 30, 2012 and December 31, 2011, respectively)		22		22	
Additional paid-in capital		20,774		20,747	
Statutory reserves		2,117		2,117	
Retained earnings		17,217		16,688	
Accumulated other comprehensive income	_	2,387	_	2,132	
Total China Net Online Holdings, Inc.'s stockholders' equity		42,517		41,706	
Noncontrolling interests	_	6,114		5,848	
Total equity		48,631		47,554	
Total Liabilities and Equity	\$	59,831	\$	57,282	

# CHINANET ONLINE HOLDINGS, INC. CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (In thousands)

	Six Months Ended June 30, Three Months Ended June 2012 2011 2012 201					ded June 30, 2011		
			(US \$)	_	(US \$)	_	(US \$)	
	(Un	audited)	(Unaudited)				α	Unaudited)
Sales	(-	,		,	( -	,		
From unrelated parties	\$	27,996	\$	15,636	\$	13,076	\$	8,814
From related parties		66		457		51		267
		28,062		16,093		13,127		9,081
Cost of sales		21,902		5,458		9,364		3,437
Gross margin		6,160		10,635		3,763		5,644
Operating expenses								
Selling expenses		1,402		1,620		713		908
General and administrative expenses		3,060		1,865		1,817		975
Research and development expenses		756		724		425		372
		5,218		4,209		2,955		2,255
Income from operations		942		6,426		808		3,389
Other income (expenses)								
Interest income		121		4		116		3
Gain on deconsolidation of subsidiaries		-		230		-		-
Other (expenses)/income		-		5		1		(1)
		121		239		117		2
Income before income tax expense, equity method investments and noncontrolling								
interests		1,063		6,665		925		3,391
Income tax expense / (benefit)		14		751		(222)		319
Income before equity method investments and noncontrolling interests		1,049		5,914		1,147		3,072
Share of losses in equity investment affiliates		(297)		(105)		(104)		(59)
Net income		752		5,809		1,043		3,013
Net income attributable to noncontrolling interests		(223)		(3)		(148)		(19)
Net income attributable to ChinaNet Online Holdings, Inc.		529		5,806		895		2,994
Dividend of Series A convertible preferred stock		-		(322)		-		(153)
Net income attributable to common stockholders of ChinaNet Online Holdings, Inc.	\$	529	\$	5,484	\$	895	\$	2,841
Earnings per share								
Earnings per common share								
Basic	\$	0.02	\$	0.32	\$	0.04	\$	0.16
Diluted	\$	0.02	\$	0.28	\$	0.04	\$	0.15
Weighted average number of common shares outstanding:	_						_	
Basic	22	,184,562	17	,387,336	2	2,186,540		17,528,785
Diluted		,184,562		,410,724		2,186,540	_	20,005,962
Diruccu		,107,502		, 110, 124		2,100,570	_	20,003,702

### CHINANET ONLINE HOLDINGS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

		Ended June 30,		
	2012	2011		
	(US \$)	(US \$)		
	(Unaudited)	(Unaudited)		
Cash flows from operating activities	0 750	<b>6 7</b> 000		
Net income	\$ 752	\$ 5,809		
Adjustments to reconcile net income to net cash provided by operating activities	010	470		
Depreciation and amortization	818	470		
Share-based compensation expenses	27	172		
Allowances for doubtful debts	561	- 105		
Share of losses in equity investment affiliates	297	105		
Gain on deconsolidation of subsidiaries	-	(230)		
Gain on disposal of property and equipment	-	(3)		
Deferred taxes	(558)	(46)		
Changes in operating assets and liabilities	(7.246)	(2.151)		
Accounts receivable	(5,346)	(2,171)		
Other receivables	226	1,320		
Prepayment and deposit to suppliers	1,983	(309)		
Due from related parties	43	(258)		
Other current assets	26	(2)		
Accounts payable	109	258		
Advances from customers	1,070	(1,477)		
Accrued payroll and other accruals	418	(50)		
Due to director	-	(147)		
Due to Control Group	-	(81)		
Due to related parties	(162)	(137)		
Other payables	45	77		
Taxes payable	783	797		
Net cash provided by operating activities	1,092	4,097		
Cash flows from investing activities				
Purchases of vehicles and office equipment	(46)	(152)		
Purchase of intangible assets		(1,429)		
Project development deposit to a third party	(2,450)			
Restricted cash for incorporation of VIEs	<u>-</u>	(186)		
Cash from acquisition of VIEs	-	24		
Cash effect on deconsolidation of VIEs	-	(182)		
Long-term investment in and advance to equity investment affiliates	-	(1,527)		
Disposal of investment in and loan repayment from equity investment affiliate	_	1,527		
Payment for acquisition of VIEs	(553)	(1,451)		
Net cash used in investing activities	$\frac{(3.049)}{(3.049)}$	(3,376)		
Cash flows from financing activities	(3,047)	(3,370)		
Cash investment contributed by noncontrolling interests		224		
Dividend paid to convertible preferred stockholders	(5)	(283)		
Short-term loan borrowed from a equity investment affiliate	316	(283)		
Short-term loan repaid to a equity investment affiliate	(538)	-		
1 1 7	(227)			
Net cash used in financing activities		(59)		
Effect of exchange rate fluctuation on cash and cash equivalents	61	195		
Net (decrease) / increase in cash and cash equivalents	(2,123)	857		
Cash and cash equivalents at beginning of the period	10,695	15,590		
Cash and cash equivalents at end of the period	<u>\$ 8,572</u>	\$ 16,447		

## ChinaNet Online Holdings, Inc.

(Nasdaq: CNET)

2012 Q2 Corporate Presentation



### Safe Harbor

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## 2012 Q2 and First Half Results

CHINANET ONLINE HOLDINGS, INC.



## Financial Highlights

Ficker Symbol	NASDAQ: CNET
Fiscal Year	December 31
Stock Price ( as of market close on August 17, 2012 )	\$0.59
Shares Outstanding-common shares	22.19M
Market Capitalization ( as of market close on August 15, 2012 )	\$13.09M
Management Ownership	35.3%
Revenue 2Q 2012(unaudited)	\$13.13 M
Net Income attributable to ChinaNet Online Holdings, Inc.2Q 2012 (unaudited)	\$0.90 M
Weighted average common shares outstanding:	22.19 M

(1) Weighted average share count will vary from quarter-to-quarter due to GAAP Treasury Method accounting for warrants and options outstanding. As of June 30, 2012, the Company had 3 M warrants outstanding with a weighted average exercise price of \$3.41 and 0.94 M options outstanding with a weighted average exercise price of \$1.42.



## **Balance Sheet**

		As of December 31,						
	2007 US\$(*000)	2008 US\$('000)	2009 US\$(*000)	2010 US\$(*000)	2011 US\$('000)	2012 US\$('000) (unaudited)		
Cash and cash equivalents	317	2,679	13,917	15,590	10,695	8,572		
Accounts receivable, net	211	978	3,173	4,319	4,444	9,476		
Other receivables, net	190	-	2,636	7,811	3,631	5,672		
Prepayment and deposit to suppliers	419	4,072	4,111	3,325	15,360	13,485		
Investment in and advance to equity investment affiliates	-		-	7,162	1,396	1,109		
Property and equipment, net	164	678	1,355	2,010	1,902	1,666		
Intangible assets, net	1	-	-	51	8,151	7,686		
Goodwill	-		-	-	10,999	11,077		
Total assets	2,242	8,813	25,764	41,996	57,282	59,831		



## **Balance Sheet**

		As of December 31,						
	2007 US\$(*000)	2008 US\$('000)	2009 US\$(*000)	2010 US\$('000)	2011 US\$('000)	2012 US\$('000) (unaudited)		
Total liabilities	1,821	5,423	14,631	6,285	9,728	11,200		
Preferred stock and common stock		10	20	20	22	22		
Additional paid-in capital	515	603	10,574	18,614	20,747	20,774		
Statutory reserves	67	304	372	1,587	2,117	2,117		
Retained earnings	(193)	2,370	50	14,630	16,688	17,217		
Accumulated other comprehensive income	32	103	117	930	2,132	2,387		
Noncontrolling interest	-		-	(70)	5,848	6,114		
Total equity	421	3,390	11,133	35,711	47,554	59,831		



## Income Statement

		Year E	Three Months Ended June 30,				
	2007 US\$(*000)	2008 US\$('000)	2009 US\$('000)	2010 US\$(*000)	2011 US\$('000)	2012 US\$(*000) (unaudited)	2011 US\$('000) (unaudited)
Sales Revenue	7,570	21,508	37,724	41,587	28,731	13,127	9,081
cogs	(4,674)	(13,786)	(21,233)	(18,970)	(12,027)	(9,364)	(3,437)
Gross Profit	2,896	7,722	16,491	22,617	16,704	3,763	5,644
Total Operating Exp.	(2,648)	(3,948)	(7,082)	(7,770)	(13,542)	(2,955)	(2,255)
Net Income from Total Operation	248	3,774	9,409	14,847	3,162	808	3,389
Other Income ( Exp. )	(59)	(12)	(4,510)	1,880	873	117	2
Income before income tax expense, equity method investment and non- controlling interest	189	3,762	4,899	16,727	4,035	925	3,391
Income Tax	(405)	(962)	(880)	(352)	(1,035)	222	(319)
Net Income attributable to ChinaNet Online Holdings, Inc.(GAAP)	(216)	2,800	4,019	16,589	2,995	895	2,994
Net Income attributable to ChinaNet Online Holdings, Inc. ((Non-GAAP)	(216)	2,800	8,444	14,728	4,955	895	2,994



## Income Statement

		Year E	Six Months Ended June 30,				
	2007 US\$(*000)	2008 US\$('000)	2009 US\$(*000)	2010 US\$(*000)	2011 US\$(*000)	2012 US\$(*000) (unaudited)	2011 US\$('000) (unaudited)
Sales Revenue	7,570	21,508	37,724	41,587	28,731	28,062	16,093
COGS	(4,674)	(13,786)	(21,233)	(18,970)	(12,027)	(21,902)	(5,458)
Gross Profit	2,896	7,722	16,491	22,617	16,704	6,160	10,635
Total Operating Exp.	(2,648)	(3,948)	(7,082)	(7,770)	(13,542)	(5,218)	(4,209)
Net Income from Total Operation	248	3,774	9,409	14,847	3,162	942	6,426
Other Income ( Exp. )	(59)	(12)	(4,510)	1,880	873	121	239
Income before income tax expense, equity method investment and non- controlling interest	189	3,762	4,899	16,727	4,035	1,063	6,665
Income Tax	(405)	(962)	(880)	(352)	(1,035)	(14)	(751)
Net Income attributable to ChinaNet Online Holdings, Inc. (GAAP)	(216)	2,800	4,019	16,589	2,995	529	5,806
Net Income attributable to ChinaNet Online Holdings, Inc. ((Non-GAAP)	(216)	2,800	8,444	14,728	4,955	529	5,576



### Cash Flows Statement

		Year e		Six Months Ended June 30,			
	2007 US\$(*000)	2008 US\$('000)	2009 US\$('000)	2010 US\$('000)	2011 US\$('000)	2012 US\$('000) (unaudited)	2011 US(\$('000) (unaudited)
Net cash provided by (used in) Operating Activities	557	821	4,617	11,582	(603)	1,092	4,097
Net cash provided by (used in) Investing Activities	(103)	(497)	(930)	(9,373)	(6,084)	(3,049)	(3,376)
Net cash provided by (used in) Financing Activities	(238)	1,981	7,544	(767)	1,482	(227)	(59)
Effect of exchange rates changes	14	57	7	231	310	61	195
Net Change in Cash & Cash Equivalents	230	2,362	11,238	1,673	(4,895)	(2,123)	857



# BUSINESS OPERATIONS UPDATE

CHINANET ONLINE HOLDINGS. INC



### 2012 2Q vs 1Q Results and Highlights

- Overall gross margin has improved from 16.0% to 28.7%;
- Overall net profit margin has improved from -2.5% to 6.8%;
- ChinaNet attended the 13<sup>th</sup> Annual Beijing Franchise Expo from May 11 to May 13, 2012;
- ChinaNet entered into a strategic agreement with the China Youth Employment and Entrepreneurship Foundation to help college graduates prepare for their professional careers;
- Chuangye.com has become the most searched entrepreneurship term on Baidu.com and Sina's popular social networking service Weibo.com during May 2012 and continuing;
- ChinaNet attended Baidu's launch of its mobile app Fengchao on July 17, 2012, to further enhance the partnership.



## Competitors and their Associated Websites- 5.15

Classification	Web Portal	IP ( Daily avg. )	PV ( Daily avg. )	ALEX Ranking	Baidu Index	Attraction Index
	28.com ( 2003 )	228,000	2,257,200	2,740	302	9.9
ChinaNet	Liansuo.com ( 2011 )	69,000	1,007,400	4,964	116	14.6
O.IIII.O.	Chuangye.com (2011)	66,000	1,386,000	8,531	6,693	21.0
	Soce.cn (2011)	98,400	2,066,400	5,449	108	21.0
	78.cn	108,600	1,650,720	4,632	583	15.2
Direct	3158.com	12,600	20,160	66,601	535	1.6
Competitor	Jiameng.com	174,000	2,070,600	3,892	502	11.9
	Jmw.com.cn	162,000	3,564,000	3,669	877	22.0
	51jam.com	15,000	66,000	39,280	154	4.4
Potential	<u>Entrepreneur</u>	450,000	904,500	2,109	910	20.1
	Alibaba(entrepreneur)	6,504,000	63,023,760	73	386	9.69

Note: The IP and PV of Alibaba is consolidated, including entrepreneurial channels



## Competitors and their Associated Websites- 8.17

Classification	Web Portal	IP ( Daily avg. )	PV (Daily avg.)	ALEX Ranking	Baidu Index	Attraction Index
	28.com ( 2003 )	234,000	2,316,600	2,739	207	9.9
Chinables	Liansuo.com ( 2011 )	66,600	992,340	10,523	101	14.9
ChinaNet	Chuangye.com (2011)	76,800	1,459,200	9,457	2901	19
	Sooe.cn (2011)	95,400	2,098,800	7,055	93	22
	78.cn	94,800	1,469,400	11,735	558	15.5
	3158.com	11,400	35,340	106,986	392	3.1
Direct Competitor	Jiameng.com	144,000	2,880,000	4,994	412	20
	Jmw.com.cn	126,000	3,150,000	4,192	876	25
	51jam.com	18,000	77,400	54,408	140	4.3
Potential	<u>Entrepreneur</u>	426,000	886,080	2,146	928	2.08
Competitor	Alibaba ( entrepreneur )	5,664,000	56,470,080	75	152	9.97

Note: The IP and PV of Alibaba is consolidated, including entrepreneurial channels



# 2012 Full Year Forecast and Future Initiatives CHINANET ONLINE HOLDINGS, INC.



### 2012 Second Half Business Initiatives

- Launching Weibo (like Twister) related value-added marketing service to existing or larger branded customers in Q3 2012 with third party alliance;
- Launching Zhifuwan.com, an integrated SEO and SEM service as additional value-added services, helping SMEs to further market their B2C sites by means of technology in Q3 2012;
- Flying cloud's mobile APP to be tested in late Q3 or early Q4, shifting focus on APP first with the combination of O2O (online 2 offline);
- New product trial of Liansuo.com: cloud-based call-in number in Q4;
- Potential addition of strategic partnership in Q4.



### 2012 Full Year Guidance with Operational Initiatives

	2012 (Estimated)
Revenues	42 million
Net Income*	2.8 million

<sup>\*</sup> Non-GAAP net income attributable to ChinaNet Online Holdings, Inc.

- Reducing the TV minutes in Q3 and Q4 as the margin is not expected to increase and TV show is still under Henan Satellite Station evaluation;
- Improving internal management with cost reduction plan, expect to increase net profit margin by 2%-5% in Q3;
- Full integration of Sooe.cn in sales and operations, expected to be completed in Q4 2012;
- · Implementing new OA system into the operation with adoption of our cloud based technology;
- Increase accounts receivable collectability;
- Strengthen cash flow control.



## Thank you

